



## COUNSEL

# Gregory P. Bergethon

RICHMOND, VIRGINIA

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(804) 783-7264

## Practices

Tax  
Business & Corporate Transactions  
International Business  
Real Estate  
Trust & Estate Planning

## Industries

Privately Held & Small Business  
Non-Profit & Tax Exempt  
Commercial Real Estate

## EDUCATION

College of William & Mary Law  
School, J.D., 2000

University of Richmond, B.S., *cum  
laude*, 1993

## ADMISSIONS

District of Columbia  
New York  
Virginia

*Greg is a creative and proactive attorney who offers a beneficial combination of legal experience with the insight gained from previously serving as a Certified Public Accountant.*

As a dedicated and conscientious guide, Greg helps regional, national, and international clients through a variety of legal needs. He can guide clients across mergers, acquisitions, and tax planning so you can confidently pursue your mission. He is adept at tailoring legal strategies that directly address your specific business or personal needs.

As a legal ally to non-profits, Greg enjoys teaching tax-exempt organizations how to more effectively manage their resources and operations. He works diligently to help you through formation, financing, and acquisitions. Further, he can help you protect your assets and manage your liability and risk, while skillfully facilitating joint ventures. In every step, his goal is to help you look forward and stay on track, so you come out ahead with sound legal outcomes.

Prior to becoming an attorney, Greg was a Senior Auditor and consultant with KPMG. There, he counseled clients in the information, communications, and entertainment industries through initial and secondary public and private offerings. By bringing steadfast support, he encouraged clients to establish and implement “best practices” in their newly acquired business units. In addition to his work in the United States, Greg also worked as an expatriate in KPMG’s London, United Kingdom office, focusing on auditing and consulting to financial service providers.

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## RECOGNITION

"Legal Elite", 2016, 2017, 2019,  
Virginia Business Magazine

Super Lawyers, 2010

"20 under 40", Emerging Leaders,  
2009, Blue Ridge Business Journal

## PROFESSIONAL AFFILIATIONS

American Bar Association, Business  
Law and Tax Sections

American Institute of Certified Public  
Accountants (AICPA)

Regent University School of Law,  
Adjunct Professor

Virginia Board of Accountancy, CPA

Virginia State Bar

## COMMUNITY SERVICE

Great Commission Resource  
International, Inc.

Strategic Planning Committee Member  
Mars Hill Faith & Freedom Worldwide  
Summit

Pinnacle Forum

Stop Abuse, Advisory Board Member

Storehouse Trust/Crosswater Global  
Foundation, Ltd.

Tidewater Community  
College/Academy for Nonprofit  
Excellence, Guest Lecturer

WorldChangers, Board Member

Greg currently serves as an adjunct law professor with Regent University School of Law, teaching non-profit law, mergers and acquisitions, international transactions, and business planning and taxation. Further, Greg is a professor for the International Transaction class in South Korea, through its partnership with Regent University. Greg is also a sought-after lecturer for corporations and educational institutions throughout the U.S. and internationally, including Africa, Europe and Asia. He has been a guest lecturer at a Fortune 150 company's corporate training on international transactions.

## PROFESSIONAL HIGHLIGHTS

### Strategic Planning:

Developed, analyzed, and executed strategic planning for \$100 million closely held business transaction.

### Joint Venture Facilitating:

Navigated skillfully international transactional issues allowing a \$150 million joint venture of key U.S.-based natural resource organizations to successfully achieve cross-border trade and investment flows with Africa.

### Venture Capital Raising:

Conceived, composed, and implemented offering placement memorandums and related agreements for multiple venture capital and private equity funds raising capital ranging from \$5 million to \$100 million.

### Tax Strategizing:

Structured and implemented innovative international tax strategies and drafted numerous related agreements allowing one of the United States' largest donor-advised funds to expand worldwide.

### International Protecting:

Formulated distinct financial holdings and operational structures for a Fortune 500 company to uniquely protect organizational and governmental interests domestically and internationally.