

## Bobby N. Turnage, Jr. Speaking Engagements

### NOVEMBER 2020

"Data Breach Management and Legal Issues for Information Technology Professionals"  
Virginia Tech Master of Information Technology Program

### OCTOBER 2020

"Cybersecurity and Cyber Risk Management for Financial Institutions", Federal Reserve  
Bank of Richmond, Payments Advisory Council

"Tackling Data Security – It's Not Just for Techies!", Sands Anderson Webinar

### AUGUST 2020

"Cybersecurity – Trends and Tips for Businesses", Fredericksburg Regional Chamber of  
Commerce

### JULY 2020

"Are You Prepared for a Cyber Event?", Truist Bank

### JUNE 2020

"Understanding Virginia's New Insurance Data Security Act", Professional Insurance  
Agents Association of Virginia and D.C.

### MAY 2020

"Cybersecurity Legal Issues", Business @ Lunch Radio Show, Roanoke-Blacksburg  
Technology Council

### FEBRUARY 2020

"Life as a Data Security, Privacy and Cybersecurity Lawyer", Data Privacy & Cybersecurity  
Legal Society, William & Mary Law School

### JANUARY 2020

"Cybersecurity and Risk Management for Financial Professionals", Accounting Firm  
(Private Presentation)

"Incident Response Planning", Cybersecurity Work Group for Medical Facilities (Private  
Presentation)

### NOVEMBER 2019

"Cybersecurity and Cyber Risk Management for Financial Professionals", Commonwealth  
Association for Financial Professionals

"Privacy Protection & Cybersecurity – What You Need to Know to Protect Yourself in the  
Digital Age", Equity Concepts

#### OCTOBER 2019

Cybersecurity Panel Discussion, Bank of America

"Executive Conversations: Cybersecurity – it's not just for IT Professionals", Virginia Commonwealth University School of Business

"Cybersecurity – A Practical (non-technical!) Discussion of the Risks and How to Tackle Them", Richmond Bar Association

#### SEPTEMBER 2019

"Cybersecurity and Intellectual Property – Understanding and Managing the Risk", Law Firm Alliance

#### JULY 2019

"Cybersecurity for Financial Professionals", Virginia Society of CPAs

#### JUNE 2019

"Cybersecurity and Non-Profit Organizations: Understanding and Managing the Risks", Captains' Table (Nonprofit Executive Directors)

#### FEBRUARY 2019

"Cybersecurity and Intellectual Property – Understanding and Managing the Risk", Greater Richmond Intellectual Property Law Association

#### FEBRUARY 2018

"Cybersecurity for Executives" hosted by Baker Tilly

#### MAY 2017

"Safeguard Your Nonprofit from Cybersecurity Risk", Not-for-Profit Summit hosted by SC&H Group and SunTrust

#### DECEMBER 2015

"A Breach Can Happen to You (or Already Has, and You Just Don't Know It Yet): How Nonprofits Can Best Manage Cybersecurity Risk"

#### NOVEMBER 2015

Third Annual Nonprofit Executive Summit: "Bringing Nonprofit Leaders Together to Discuss Legal, Finance, Tax, and Operational Issues Impacting the Sector"

"An Anatomy of a Cyber-Security Crisis", The Conference Board

#### OCTOBER 2015

"Cyber Security: The Risk to Associations", Finance & Administration Roundtable (FAR) October Luncheon

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MCLEAN  
WILLIAMSBURG  
DURHAM

APRIL 2015

"Cyber Security - Know the Risks and Protect Your Company", AHT Cyber Security Summit

FEBRUARY 2015

"Cybersecurity: Safely Doing Business in the Digital World", Wharton Executive MBA Entrepreneurial Gala at the University of Pennsylvania Wharton School

OCTOBER 2014

"Valuing, Mitigating & Insuring Your Cybersecurity Risk", CyberMaryland 2014

SEPTEMBER 2014

"Big Data & Analytics: Opportunities and Challenges", LEAD Virginia's Conversations with Leaders Conference

SEPTEMBER 2013

"Emerging Cyber Threats and Breach Response from the Boardroom to the Data Room", ACG National Capital

APRIL 2013

Government Contracts Symposium

MARCH 2013

"Managing Cybersecurity Risks for Financial Institutions", ALI CLE

NOVEMBER 2012

"Managing and Responding to Data Security Breaches: Minimizing Reputational, Business and Legal Costs", ACI's 2nd National Summit on Industrial & National Security Compliance

"Fundamentals of Intellectual Property", USDA Commercialization Assistance Training Program (CATP)

OCTOBER 2012

"Getting the Most Value from Legal Counsel," Larta Institute

NetDiligence Cyber Risk & Privacy Liability Forum

SEPTEMBER 30 - OCTOBER 3, 2012

Association of Corporate Counsel (ACC) 2012 Annual Meeting

JULY 2012

"Expanding Privacy Rights", Life Sciences IT Coalition

JUNE 2012

"Getting Deals Done in a Challenging Environment"

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"ACC June Webcast: Understanding Cyber-Insurance and Managing Your Risk", Association of Corporate Counsel

"Getting Deals Done in a Challenging Environment", Venable Business Division  
Presentation from Tysons Corner, VA

MARCH 2012

"The True Costs of Cyber Security: Getting Past the Myths and Misconceptions", the Center Club

OCTOBER 2011

"Building Your Brand Through Social Media", PLI Corporate Counsel Institute 2011

APRIL 2011

"In-House Counsel in the Cross-Hairs – How to Avoid Pitfalls Presented by New and Changing Federal Laws and Regulations," NVTC General Counsel Committee

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